FIRST PACIFIC

Investor Presentation

9-Month 2024 Financial & Operational Results Including End-Year Share Price and Holder Data

HKEx: 00142 ADR: FPAFY www.firstpacific.com Creating long-term value in Asia



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FIRST PACIFIC

Consumer Food Products





First Pacific has an economic interest of 50.1% in Indofood, 40.3% in ICBP and 40.3% in Pinehill.

Infrastructure





First Pacific holds an economic interest of 49.9% in MPIC, 23.7% in Meralco, 55.7% in PacificLight Power, 26.3% in Maynilad, 46.6% in Metro Pacific Tollways, and 45.7% in Nusantara.

Telecommunications





First Pacific holds an economic interest of 25.6% in PLDT which owns 100% of mobile telecommunications subsidiary Smart and 38% of Maya, the leading fintech in the Philippines.

Natural Resources





First Pacific has an economic interest of 31.2% in Philex and Two Rivers, a Philippine affiliate, holds 15.0%. First Pacific holds effective economic interest of 42.4% in PXP Energy, and 36.5% in IndoAgri.

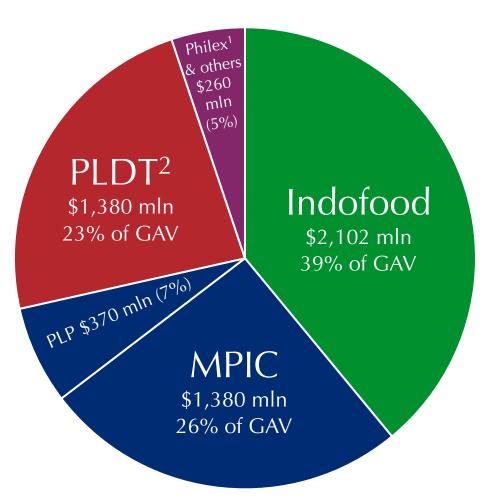


Gross Asset Value of \$5.4 Billion

Diversified Investments, Strong Returns

- Balanced weighting of mature and growth investments
- ☐ Balanced weighting of different sectors
- ☐ Investment geography limited to the fastgrowing markets of emerging Asian economies
- 20 years of growth: Gross Asset Value grew at a compound annual growth rate of 7% from end-2004 to end-2023
- □ CAGR of 17% in dividend income to First Pacific from 2004 to record high in 2023
- First Pacific's progressive dividend policy aims to steadily increase or at least maintain the HKD per-share value of shareholder distributions annually

Consumer Foods 39%
Infrastructure 32%
Telecommunications 23%
Natural Resources 5%



Data as of 31 December 2024; rounding may affect totals. MPIC stake valued at privatization price of ₱5.20 per share at current PHP/USD exchange rate and PLP is valued at investment cost. Head Office net debt not included.

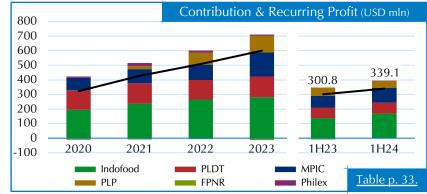
- 1. Includes Philex, PXP Energy, SMECI notes, and RHI (see page 30).
- $2.\ Includes\ \$21.9\ million\ investment\ in\ Maya\ Innovation\ Holdings,\ the\ fintech\ unit\ of\ PLDT.$

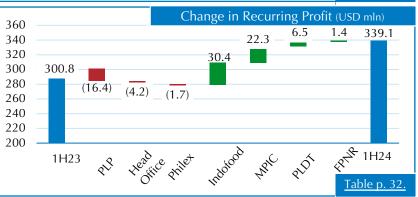
2024 First-Half Earnings Continue Record Run

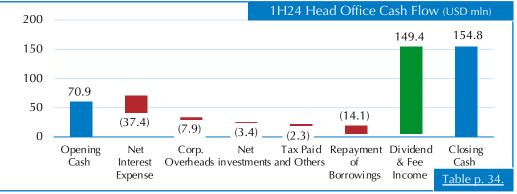


1H 2024 Recurring Profit Rises 13% to Record

- □ Turnover declined 8% to \$4,995.1 million on lower revenue at PacificLight Power (PLP)
- Contribution from operations rose 12% to a record high \$391.2 million vs. \$348.7 million led by Indofood, MPIC
- Indofood, PLDT, and MPIC delivered their highest-ever revenues on continuing growth in demand for food products, data services, and power
- Net interest expense rose 13% to \$39.1 million vs. \$34.6 million amid an environment of rising interest rates, driving a 9% rise in overall Head Office costs to \$52.1 million vs. \$47.9 million as corporate overheads rose 1% to \$9.7 million vs. \$9.6 million
- Recurring profit rose 13% to a record high \$339.1 million vs. \$300.8 million
- Net profit fell 20% to \$277.8 million vs. \$345.6 million driven by foreign exchange losses at operating companies of \$52.2 million vs. gains of \$36.8 million a year earlier
- Recurring EPS rose 13% to a **highest-ever** 8.00 U.S. cents vs. 7.10 U.S. cents in the year-earlier period
- ☐ First Pacific's Board of Directors approved an interim distribution of 12.0 HK cents per share, (1.60 U.S. cent) up 1.5 HK cents
- ☐ First Pacific Management is **confident of continuing earnings growth** in the medium
 term as our companies extend their product
 and service offerings to meet expanding
 demand in the fast-growing markets of
 Group companies

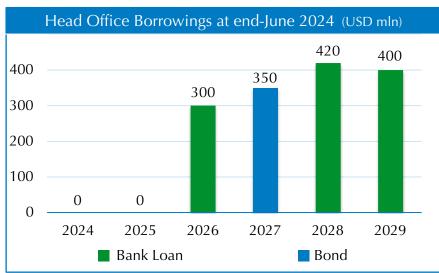


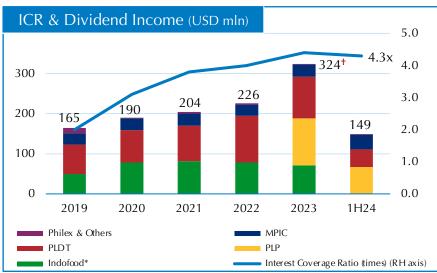






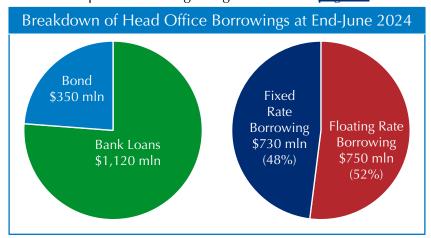
Investment Grade Ratings & ICR of 4.3x at end-June





Record High Dividend Income & Investment Grade

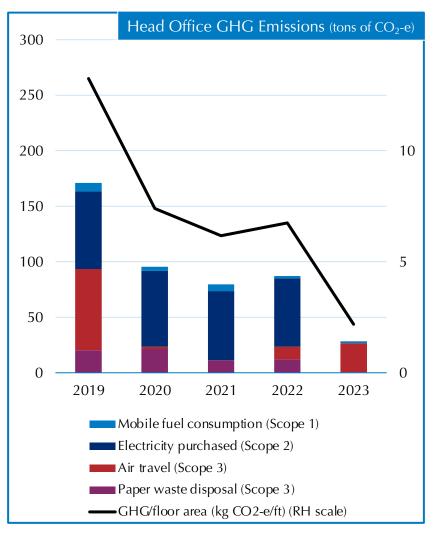
- Record high dividend income of \$324 million in 2023 followed by strong first half of 2024
- Interest coverage ratio 4.3x well above "comfort level"
- Gross debt \$1.47 billion, net debt \$1.32 billion
- □ Blended interest cost of approximately 5.6% and average maturity of 3.5 years
- Fixed-rate borrowings at 48% of total
- ☐ All borrowings are unsecured and covenant-light
- ☐ Investment-grade credit ratings from S&P and Moody's
 - ☐ S&P rating: BBB- with Stable outlook
 - ☐ Moody's rating: Baa3 with Stable outlook
- No borrowings fall due until 2026
- No borrowings by any Group investee companies have any recourse to First Pacific
- ☐ Head Office debt and cash flow tables are on page 34
- Group net debt and gearing tables are on page 36



^{*}Indofood pays one dividend annually, usually in the second half of the year. † Record high.

FPC Leads Group Companies in Lifting ESG Targets





First Pacific Scope 2 Emissions Fall to Zero in 2023

- ☐ First Pacific Head Office Scope 2 greenhouse gas emissions reached zero in 2023 owing to the purchase of carbon offsets from the Company's electricity provider; FPC aims to maintain this level of carbon-neutral emissions via offsets going forward depending on availability, leaving Scope 3 emissions as the largest category of Head Office emissions
- ☐ After becoming the first Group company to reach carbonneutral Scope 2 emissions, First Pacific Head Office has set a goal of net zero for Scope 1 emissions by the year 2030
- ☐ ESG risk scoring has been raised to "major" from "moderate" in First Pacific's hierarchy of risks facing the company
- ☐ First Pacific and major group companies have published ESG and sustainability reports for fiscal 2023that reference or conform to TCFD standards ahead of new IFRS S1 and S2 reporting requirements widely expected in 2025 and later
- ☐ Our ESG Reports are available here

Great Board Independence; ESG Performance KPIs

- ☐ Five Independent Non-Executive Directors make up 50% of First Pacific's 10-person Board of Directors, with two Executive Directors and three Non-Executive Directors
- ☐ All committees are chaired by Independent Non-Executive Directors
- ☐ Sustainability KPIs have been included in the calculation of annual bonuses from fiscal 2022, amounting up to 15% of total payout



Sales, Core Profit Continue to New Highs Indofood

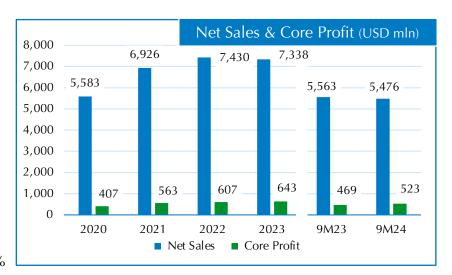


9M 2024 Financial Highlights

- □ Net sales rose 4% to **record high** IDR86.9 trillion vs. IDR83.9 trillion on sales growth by the CBP division
- ☐ EBIT rose 13% to **highest-ever** IDR16.1 trillion vs. IDR14.2 trillion on double-digit EBIT growth by most businesses and 1% decline in cost of goods sold
- □ Core profit rose 17% to **highest-ever** IDR8.3 trillion vs. IDR7.1 trillion driven largely by higher Noodles margins
- ☐ CBP sales rose 8% to **record high** IDR55.6 trillion vs. IDR51.3 trillion on higher Noodles sales
- ☐ Bogasari sales fell 2% to IDR22.8 trillion, EBIT rose 7% to IDR1.7 trillion on higher margins
- ☐ Agribusiness sales slipped 5% to IDR11.2 trillion, EBIT rose 64% to IDR1.9 billion on higher margins
- ☐ Distribution sales were flat at IDR5.3 trillion, EBIT rose 10% to IDR397 billion

Outlook for 2024

- ☐ Strategy to maintain balance between market share and profitability
- ☐ Healthy balance sheet and investment grade for ICBP bonds remain priorities; no hedging on interest rates, FX rates, or commodity prices
- ☐ Improvement of ESG ratings core focus of sustainability programs
- ☐ ICBP strategy centered on organic growth in domestic and overseas markets, optimizing product portfolio, expanding distribution and penetration, and improving product and brand visibility
- ☐ Bogasari to focus on volume growth and improving market reach
- ☐ Agribusiness capex aimed at replanting of older palms and goal of 100% ISPO certification by 2025
- ☐ Distribution business to strengthen inventory and delivery management



EBIT Margins Compared		
	9M23	9M24
Noodles	25.7%	25.8%
Dairy	6.5%	9.6%
Snack Foods	9.8%	10.2%
Food Seasonings	12.8%	12.0%
Nutrition & Special Foods	7.7%	8.8%
Beverages	12.7%	15.3%
ICBP Overall	21.2%	21.6%
Bogasari	6.9%	7.5%
Agribusiness	9.7%	16.8%
Distribution	6.8%	7.5%
Indofood Overall	17.0%	18.5%

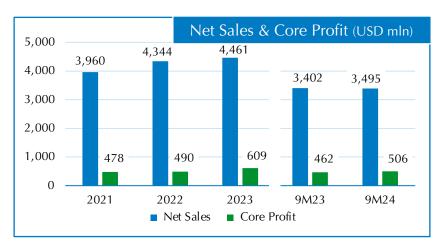


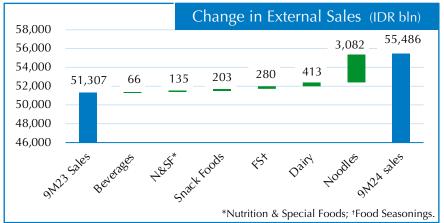
Indofood CBP Sales, Core Profit Again at Record Highs



9M 2024 Financial Highlights

- □ Net sales rose 8% in Rupiah terms to a **record high** IDR55.5 trillion vs. IDR51.3 trillion on growth led by Noodles
- ☐ All businesses delivered revenue and EBIT growth with volume growth across all segments
- □ EBIT rose 10% to a record high IDR12.0 trillion vs. IDR10.9 trillion on margin growth at Noodles, Dairy, and Beverages
- ☐ EBIT margin was higher than FY guidance at 21.6% vs. 21.2% a year earlier
- ☐ Core profit rose 15% to record high IDR8.0 trillion vs. IDR7.0 trillion driven by higher Noodles sales and stronger margins
- □ 2024 EBIT seen at IDR15.4 trillion, EBIT margin seen at 19-21%, sales seen rising 5-8% on higher volumes and benign commodity prices





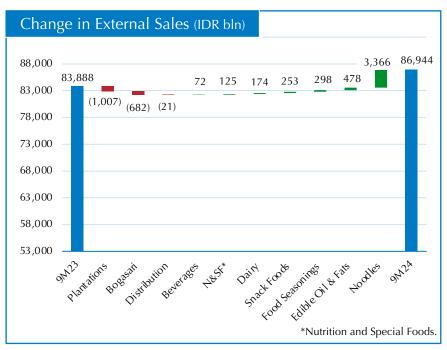
ICBP Sales Geography (USD mln)					
	2019	2020	2021	2022	2023
Indonesia	2,666	2,615	2,873	3,102	3,129
Middle East & Africa	196	420	907	1,002	1,061
Other Asia	58	65	73	85	104
Others	70	87	107	156	167
Total	2,990	3,186	3,960	4,344	4,461

9M23	9M24	Change
2,437	2,439	0.1%
765	804	5.1%
79	100	26.1%
121	152	25.6%
3,402	3,495	2.7%



Sales by Division & Geography **Indofood**





External Sales by	(IDR bln)			
	9M23	9M24	Change	Share
Noodles	36,943	40,309	9.1%	46.4%
Dairy	6,752	6,926	2.6%	8.0%
Snack Foods	3,137	3,390	8.0%	3.9%
Food Seasonings	2,108	2,406	14.2%	2.8%
N&SF*	873	998	14.4%	1.1%
Beverages	1,195	1,266	6.0%	1.5%
Total CBP	51,007	55,295	8.4%	63.6%
Bogasari	18,560	17,878	-3.7%	20.6%
Plantations	3,360	2,353	-30.0%	2.7%
Edible Oil & Fats	5,638	6,116	8.5%	7.0%
Distribution	5,322	5,301	-0.4%	6.1%
Indofood Total	83,888	86,944	3.6%	100.0%

Indofood Sales Geography (USD mln)					
	2019	2020	2021	2022	2023
Indonesia	4,818	4,737	5,368	5,710	5,649
Middle East & Africa	209	441	926	1,016	1,069
Other Asia	268	265	504	536	445
Others	121	141	128	167	175
Total	5,414	5,583	6,926	7,430	7,338

9M24	Change
4,192	-3.0%
810	4.9%
314	-8.3%
161	27.2%
5,476	-1.6%
	4,192 810 314 161



Selected Time Series Data



Sales over time (IDR bln)							
	2018	2019	2020	2021	2022	2023	Change
Consumer Branded Products	38,710	42,753	46,969	56,964	65,258	68,598	5%
Bogasari (flour & pasta)	21,245	22,839	22,965	25,883	31,879	30,413	-5%
Agribusiness .	14,050	13,600	14,551	19,692	1 <i>7,77</i> 0	15,974	-10%
Distribution	5,497	4,140	4,562	5,021	6,232	6,956	12%
Elimination	(6,106)	(6,740)	(7,315)	(8,214)	(10,308)	(10,237)	-1%
Total	73,396	76,592	81,732	99,346	110,830	111,704	1%
Borrowings over time (USD mln)							
	2019	2020	2021	2022	2023	9M24	Change
Rupiah Debt	1,507	1,401	1,270	1,110	1,244	1,035	-17%
Foreign Currency Debt	146	2,376	3,059	3,089	2,937	3,283	12%
Gross Debt	1,653	3,777	4,329	4,199	4,181	4,317	3%
Cash & Cash Equivalent	(989)	(1,229)	(2,066)	(1,649)	(1,854)	(2,047)	10%
Net Debt	664	2,548	2,263	2,550	2,327	2,270	-2%
End-Period FX Rate (IDR/USD)	13,901	14,105	14,269	15,731	15,416	15,138	1.8%
Cash flow over time (IDR bln)							
		2019	2020	2021	2022	2023	Change
Net cash provided by operating act	ivities	13,344	13,855	14,693	13,588	18,461	36%
Net cash provided by/(used in) inve	esting activitie	es (584)	(37,637)	(6,490)	(3,863)	(10,776)	179%
Net cash provided by/(used in) fina	ncing activitie	es (7,660)	27,286	3,852	(14,329)	(4,890)	-66%
Net effect in changes in FX rates		(160)	99	93	1,072	(165)	n/m
Net increase/(decrease) in cash and	cash equival	ents 4,940	3,603	12,149	(3,532)	2,630	n/m



METRO PACIFIC INVESTMENTS

Power 48%-100% stakes

MERALCO
100%
MERALCO
FOR THE PROPERTY OF THE P



58%

- Meralco is the Philippines' largest electricity distributor
- Distributes over 50% of Philippine electricity demand
- 30.4 million population served
- MGen is its power generation arm

Toll Roads 45%-93% stakes







- MPTC operates and maintains 1,119 km of expressways across major ASEAN toll road systems
- Largest nongovernment toll road developer and operator in SE Asia
- 36 km of toll roads under construction
- Circa 3.1 million avg. daily vehicle entries across all markets

Water 53%-100% stakes



100%



- Maynilad is the largest private water utility in the country
- 10.5 mln population served across 1.5 mln customers
- 23 wastewater treatment plants
- MPW develops and operates bulk water supply and sanitation coverage outside Metro Manila

Healthcare 20% stake



27 Hospitals 6 Radiotherapy Centers

- Largest private hospital network in the Philippines
- Present in all major island groups
- Served 2.4 million outpatients and 153,000 inpatients in 9M 2024
- Approximately 4,164 beds
- Occupancy rate at 59% in 9M 2024
- All hospitals rebranded as part of Metro Pacific Health

Others 36%-100% stakes











- LRMC Only private light rail operator in the country
- mWell Philippines' first fully integrated health and wellness platform
- Metpower waste-toenergy generator
- Agroventures agricultural subsidiary





MPIC Blooms Under Private Ownership

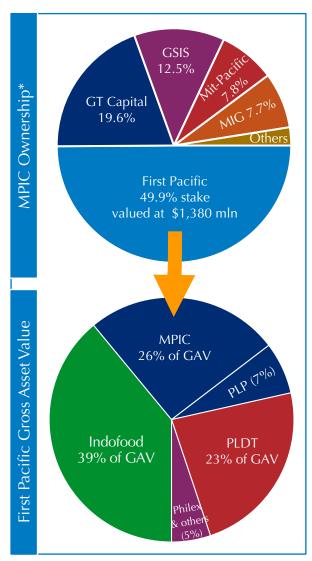


Privatization Brings New Shareholders, New Valuations

- ☐ In 4Q 2023 First Pacific and other investors delisted MPIC from the Philippine Stock Exchange at a valuation of \$2,963.2 million
- This valuation continues to be used by First Pacific (see below right, page 4, and pages 28-29) in its calculation of the Company's net asset value
- □ Analysts at CLSA valued First Pacific's stake in MPIC at \$3,263.0 million, or at HK\$6.14 per First Pacific share in a 3 January 2025 research note, HK\$1.74 higher than the then-share price of 142.HK (HK\$4.40)
- □ In comparison, First Pacific's economic interest in Meralco (23.7% or \$2.21 billion) is approximately 95% of First Pacific's market capitalization
- ☐ Similarly, First Pacific's economic interest in the MPTC toll roads business amounts to \$1,612.7 million, greater than First Pacific's current valuation of its entire MPIC stake
- MPIC shareholders include First Pacific, GT Capital (a Philippine holding company invested in MPIC since 2015), GSIS (a Philippine government pension fund), Mit-Pacific (a Japanese government-Mitsui join venture), the Management Investment Group (led by First Pacific CEO Manuel V. Pangilinan), and others

Looking Ahead, Toll Roads & Water Are in Focus

- ☐ Maynilad, the largest water utility in the Philippines by number of customers and 52.8% owned by MPIC, must be listed by 21 January 2027 under its franchise from the Philippine Congress
- ☐ MPTC, the 93.3%-owned largest non-government toll road operator in Southeast Asia, is expected to see partial monetization in a similar time frame via share sale or public offering to bring in new capital



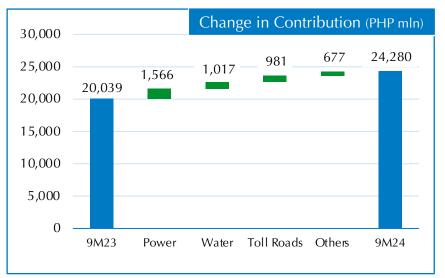


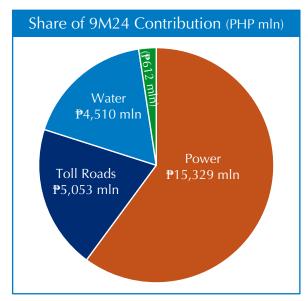
Post-Privatization Earnings Records Continue

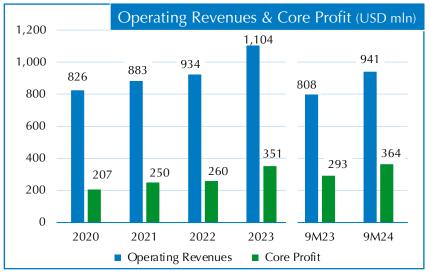


9M 2024 Financial Highlights

- Contribution from investee companies rose 21% to a record high ₱24.3 billion vs. ₱20.0 billion on contribution growth led by the power and water businesses
- Core profit rose 28% to a highest-ever ₱20.8 billion vs. ₱16.2 billion in the first nine months of 2023
- Higher power contribution from increase in volume sold
- Higher toll contribution with growth in traffic and toll rate increases
- Higher water contribution from Maynilad's higher billed volume and increase in tariff starting January 2024
- ☐ Improved rail contribution with higher ridership and fare increase
- Reported income grew by 44% driven by gain on consolidation of Costa De Madera
- □ 2024 interim dividend of ₱0.10/share represented 25% of core profit







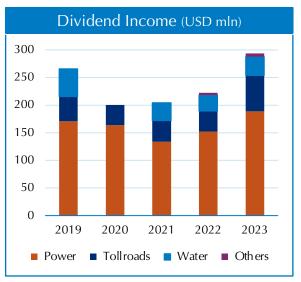


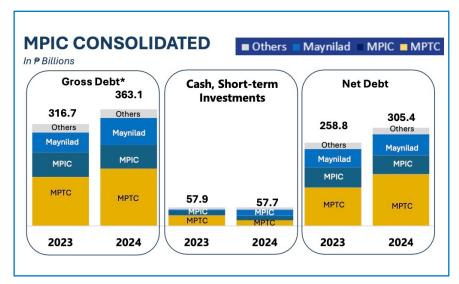
Long Maturities, High ICR as Debt Declines

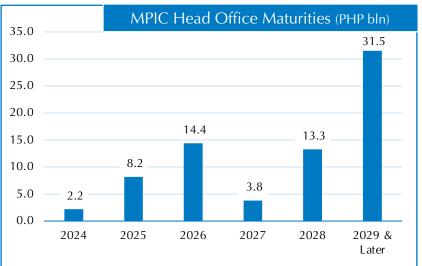


MPIC Head Office: Strong Balance Sheet & Long Maturities

- □ Dividend income of ₱16.3 billion in 2023 was second-highest level ever
- ☐ Interest coverage ratio of 4.3x vs. minimum of 1.3x
- Maturity profile skewed to long end with 43% of borrowings due in 2029 or later
- ☐ All loans are at fixed rates, while 13% are re-priceable in 2024
- □ Head Office cash at ₱14.5 billion at end-September 2024 vs. ₱14.2 billion at end-2023
- Net debt at ₱58.5 billion vs. ₱62.6 billion
- □ 90% of borrowings are in Philippine pesos
- Average interest rate on MPIC HO debt at 5.41% vs. 5.08% at year-end
- Loan to NAV ratio at 14% according to MPIC internal calculation
- ☐ There are no cross-default clauses for subsidiary or associated companies









Total

Distribution Drives Earnings to Record High



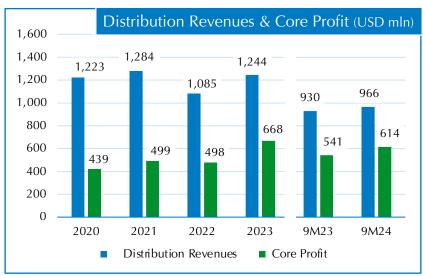
9M 2024 Financial Highlights & Outlook: Meralco

- ☐ Gross revenues rose 6% to **highest-ever** ₱355.4 billion vs. ₱335.2 billion on higher volume sold
- □ Core profit rose 17% to **record high** ₱35.1 billion vs. ₱30.0 billion on 16% rise in core EBITDA to **highest-ever** ₱59.0 billion and reversal of tax liability provisions
- ☐ The average electricity distribution rate was flat at ₱1.35/kWh
- □ Cash and cash equivalents fell 21% to ₱65.5 billion at end-September vs. ₱82.8 billion at end-2023; S&P credit rating improved to BBB, one notch below Philippine sovereign rating
- ☐ Meralco expects full-year core profit of ₱43 billion in 2024

Generation Contribution (PHP mln)							
	9M23	9M24	Change				
Global Business Power	1,358	2,200	62%				
San Buenaventura Power	1,457	1,428	-2%				
PacificLight Power	7,761	5,510	-29%				
MGreen	98	51	-48%				
Other Businesses & Adjustments	(515)	(321)	-38%				

10,159

Electricity Generation Sales (G	Wh)		
	9M23	9M24	Change
Global Business Power	4,619	4,281	-7%
San Buenaventura Power	1,962	2,493	27%
PacificLight Power	4,337	4,299	-1%
MGreen	254	483	90%
Total	11,171	11,556	3%



Financial Data (PHP mln)		
	31.12.23	30.09.24
Cash & Cash Equivalents	82,789	65,537
Short-Term Investments	7,544	9,075
Gross Debt	99,446	89,148
Net Debt	9,113	14,536
Gross Debt to EBITDA	1.5	1.2
Net Debt to EBITDA	0.1	0.2
Gearing Ratio	0.1	0.1
Interest Expense	5,129	3,981
Interest Income	3,321	3,011

8,868

-13%

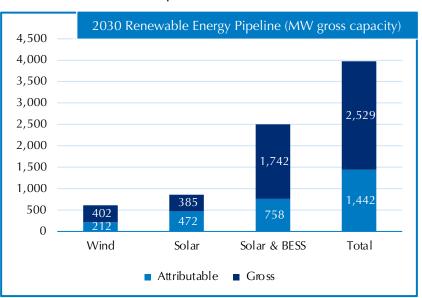


LNG & Renewables Power Generation Ambitions



Meralco Buys Majority Stake in SPNEC

- MGreen has acquired 50.5% of Manila-listed Solar Philippines New Energy Corporation (SPNEC.PM) for ₱15.9 billion, later lifting its stake to 53.7%
- MGreen, the renewable energy arm of Meralco's 100%owned generation subsidiary MGen, will use SPNEC as the primary vehicle to develop 60%-owned Terra Solar, developer of 3,500 MW of solar panels and 4,500 MWh of battery energy storage systems in Luzon on a single site
- □ 20-year PSA with Meralco to deliver 850 MW of mid-merit generation, with Phase 1 generation of 600 MW seen in Q1 2026 and Phase 2 of 250 MW seen in Q1 2027
- □ UK investor Actis acquired 40% of Terra Solar in late 2024



MGen Invests in 2,500MW LNG Power Project

- ☐ MGen to take 60% stake in Chromite Gas Holdings (CGHI) with Aboitz's Therma NatGas Power taking 40%
- □ In a transaction expected to close in 1Q 2025, CGHI will acquire 67% of: the 1,278MW Ilijan power plant owned buy San Miguel Global Power (SMGP), and a new 1,320MW combined cycle power facility currently under construction with SMGP retaining 33%
- ☐ CGHI and SMGP will invest in almost 100% of the LNG import and regasification terminal in Batangas owned by Linseed Field Corporation to supply the two power plants
- ☐ In all, the entire project is valued at \$3.3 billion, with MGen's equity contribution amounting to \$1.2 billion
- ☐ The Philippine Competition Commission approved the transaction in late December 2024 on conditions including market share caps (25% of national grid, 30% of regional grid) are upheld

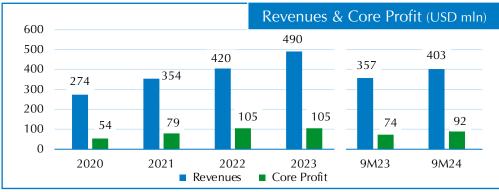
Renewable Power Key to Generation Ambitions

- ☐ MGreen renewable generation subsidiary plans 1,500 MW of new capacity construction by 2030, up 13-fold from 2023 capacity
- ☐ Likewise, Meralco's distribution utility targets buying in 1,500 of renewable electricity supply by the same deadline
- □ Powersource First Bulacan Solar's 55 MW plant in Bulacan commenced commercial operations in 2021, joined in FY 2023 by 75 MWac solar plant in Baras, Rizal with Mitsui and 68 MWac solar plant in Ilocos Norte with Vena Energy
- ☐ These will be followed by solar project in Cordon with Mitsui



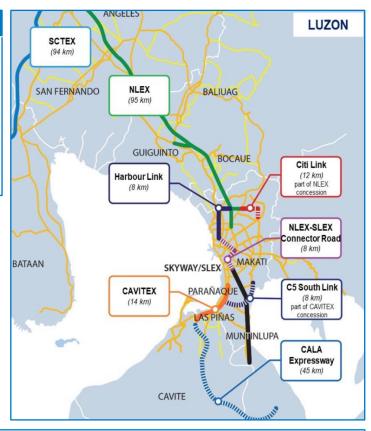
Toll Road Revenues, Core Profit at Record High

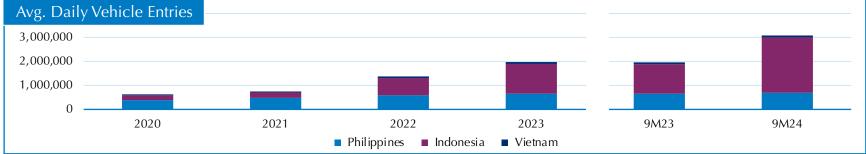






- Revenues rose 16% to **record** ₱23.0 billion on higher toll rates and traffic, and start of toll collection on new roads
- Higher tolls and traffic drove the increase
- Core profit rose 28% to record high ₱5.2 billion vs. ₱4.1 billion on higher contribution of Vietnam and Indonesia toll roads on tariff rises
- Philippine traffic rose 6% to a **highest-ever** average of 693,409 average daily vehicle entries
- □ In late 2024 Mit-Pacific swapped part of its stake in MPIC (7.3%) for 6.6% of MPTC, reducing MPIC's stake to 93.3% of MPTC from 99.9% in a transaction which closed in mid-January 2025





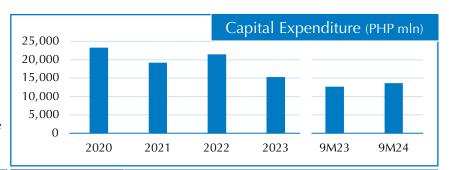


Snapshot of MPTC Assets



Regional Breadth of MPTC Toll Road Network

- ☐ MPTC is 93.3% owned by MPIC, 6.6% by Mit-Pacific
- ☐ MPTC holds 44.9% of CIÍ Bridges & Roads in Vietnam
- ☐ MPTC owns 60.9% of Margautama Nusantara (MUN) in Indonesia (GIC of Singapore owns 33.1%)
- ☐ Joint investment with GIC of approximately \$1 billion to acquire 35% in the 676-km Trans-Jawa Tol closed in September 2024 with MPTC economic interest at 22.9%



Philippines 9M24 Concession Length ADVE* Ownership Name (km) **End Date** 77.7% **NLEX** 346,742 106 2037 NLEX Connector 77.7% 18,893 2058 8 **SCTEX** 77.7% 78,525 2043 94 **CAVITEX** 100% 191,879 2033-48 **CALAX** 100% 42,339 2050 45 **CCLEX** 15,032 2063 100%

Vietnam 9M24				
Name	Ownership	Length (km)	ADVE*	Concession End Date
DT741	44.9%	50	13,257	2037
PRTC 2	44.9%	37	7,884	2036
Hanoi Highwa	y 22.9%	16	30,522	2038
Rach Mieu	22.9%	22	18,885	2036
Co Chien Brid	ge 22.9%	2	6,404	2027

9M24 Totals

Indonesia 9M24				
Name	Ownership	Length (km)	ADVE*	Concession End Date
Jakarta Lingkar Baratsatu	21.3%	10	555,479	2042
Bintaro Serpong Damai (BSD)	54.1%	7	122,042	2040
Jakarta-Cikampek Elevated (Japex-E)	33.5%	38	448,505	2062
Jalan Tol Seksi Empat	60.3%	12	38,785	2041
Makassar Metro Network	60.6%	10	54,066	2043
Transjawa Tol [†]	22.9%	638	1,095,173	2044-66

JIVIZT IOIA	13	
ı	Length (km)	ADVE*
Indonesia	715	2,314,050
Philippines	277	693,409
<u>Vietnam</u>	127	76,952
Total	1,119	3,084,411

^{*} ADVE = Average Daily Vehicle Entries. †Concession end date is average of 13 roads including Japex; traffic data are provisional. Source: MPTC.



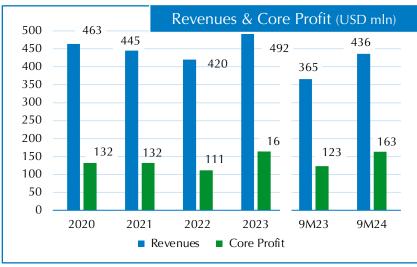
Water Earnings Rise Sharply on Higher Tariffs

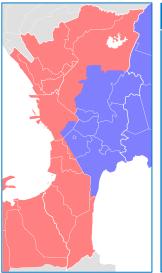


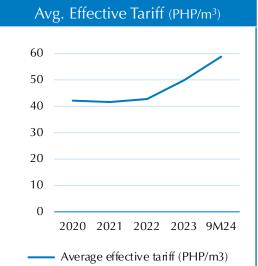
9M 2024 Financial Highlights & Outlook: Water

- Maynilad revenues rose 23% to record high ₱24.9 billion vs.
 ₱20.3 billion as a result of higher effective tariffs and billed volume
- ☐ Core profit rose 37% to ₱9.3 billion vs. ₱6.8 billion, mainly driven by higher revenues and lower cost of purchased water, offset in part by higher bad debt provisions
- ☐ Capex rose 23% to ₱17.9 billion vs. ₱14.5 billion towards continuous reduction in non-revenue water
- □ Billed volume rose 3% to 416.5 million cubic meters vs. 402.9 mcm
- Average tariff increased 19% to ₱58.84 per cubic meter vs.₱49.54 pcm
- ☐ Average non-revenue water (NRW) at 27.4% vs. 30.6%
- New franchise agreement requires sale of at least 30% of Maynilad to the public before 21 January 2027

Key Performance Indicators		
	9M23	9M24
Total Billed Volume	402.88	416.54
Residential	299.39	308.84
Semi-Business	29.64	30.85
Commercial	53.95	56.44
Industrial	19.89	20.42
Avg. Tariff (PHP/m³)	49.54	58.84
Avg. NRW (district metered area)	30.6%	27.4%
Avg. NRW (all pipes)	43.1%	40.3%







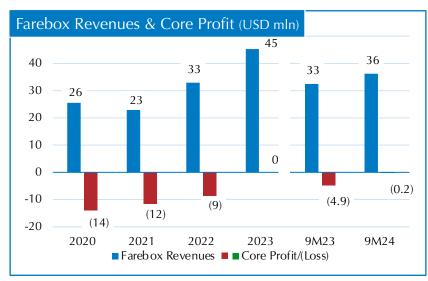


Healthcare Business & Light Rail Manila



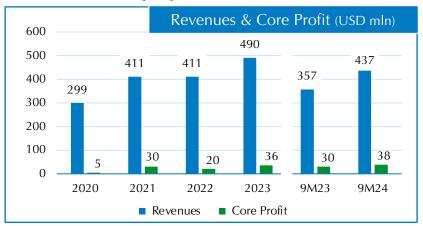
Light Rail Traffic Rises, Bringing Swing to Profit

- □ LRMC revenues rose 15% to ₱2.1 billion vs. ₱1.8 billion on 6% increase in daily ridership to 314,534 passengers, but still well below pre-pandemic level
- □ Core loss declined 95% ₱13 million vs. core loss of ₱269 million due to higher revenues and cost savings
- Average capacity utilization fell to 55% vs. 64%
- ☐ Fare increase from August 2023
- ☐ Five new stations to be inaugurated before end of 2024, providing boost to ridership
- Talks continue with Department of Finance on unimplemented fare adjustments per contractual agreement



Health Revenues Rise 23% on Higher Patient Count

- The rebranded hospitals business "Metro Pacific Health" saw revenues rise 26% to record high ₱25.0 billion vs.
 ₱19.8 billion on sharply higher patient numbers
- Core profit rose 52% to a a highest-ever ₱2.2 billion vs.
 ₱1.4 billion, driven by the increase in inpatient numbers
- Inpatient count rose 26% to 152,636 vs. 121,442
- ☐ The number of outpatients rose 14% to 3.7 million vs. 3.2 million a year earlier
- Bed occupancy rate rose to 59% vs. 51% as the number of beds occupied rose 23% to 2,444 vs. 1,979
- □ 2024 occupancy rate goal: increase to 61%
- Capex rose 25% to ₱2.5 billion from ₱2.0 billion to support building improvements, new medical equipment, increasing digitization of systems
- Number of hospitals in the Healthcare group now at 27 and continuing to grow fast





Data Drive Revenues and EBITDA to New Record Highs PLDT

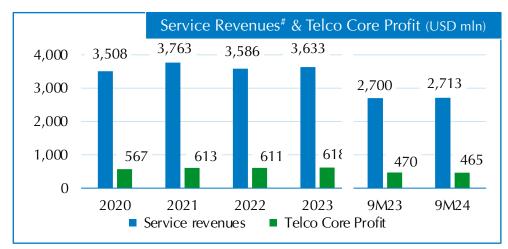


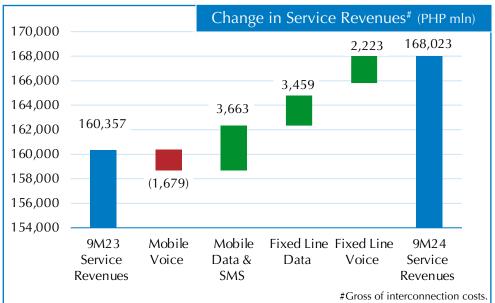
9M 2024 Financial Highlights

- ☐ Service revenues# rose 4% to a record high ₱155.0 billion led by Individual mobile business and Enterprise data services business
- ☐ EBITDA* rose 3% to a **record high** ₱80.7 billion vs. ₱78.3 billion on stronger service revenues
- □ 3O 2024 was the 8th successive second guarter to deliver Y-o-Y growth
- ☐ EBITDA margin flat at 52%
- ☐ Telco core profit rose 2% to ₱26.6 billion vs. ₱26.1 billion on higher EBITDA, offset in part by higher financing costs and depreciation
- □ Net debt/EBITDA at 2.44x vs. 2.30x at end-2023 with investment grade rating and pre-tax interest cost of 5.0% and average debt life of 6.71 years
- ☐ Maya fintech unit cut losses with PLDT share down to ₱900 million vs. ₱1.7 billion

Outlook

- Service revenues and EBITDA seen reaching consecutive record highs in 2024 on mid-singledigit growth
- □ 2024 full-year telco core profit seen at least ₱35
- □ 2024 capex seen in range ₱75-78 billion vs. ₱85.1 billion in 2023
- ☐ Aiming to bring net debt/EBITDA to below 2.0x via higher revenues, cost cuts, and sale of nonstrategic assets
- ☐ Dividend policy: 60% of core profit







PLDT Individual Business Leads Growth Again



Individual Business Sees Data Surge

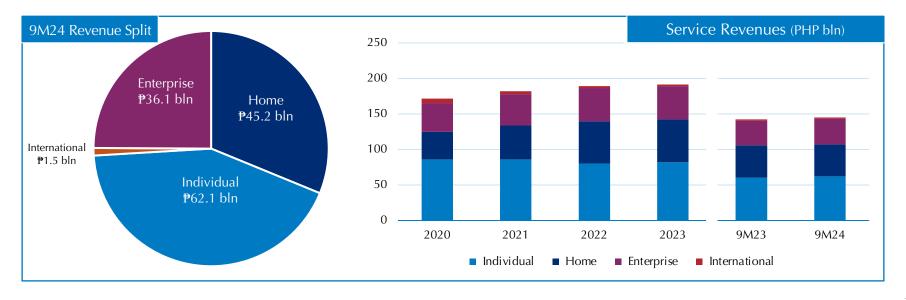
- 9M 2024 Individual service revenues rose 2% to ₱62.1 billion vs. ₱60.6 billion on 5% ARPU growth and increase in number of active data users
- Mobile data revenues rose 5% to ₱55.2 billion in 9M 2024, totaling 89% of all Individual service revenues
- Monthly mobile data consumption averaged 11.6 GB per subscriber, up 7% from 10.8 GB average in 9M 2023
- Active data users up 6% to 41.2 million customers vs. end-2023 figure of 39.0 million

Home Fiber Continues Strong

- □ 9M 2024 Home service revenues were little changed at ₹45.2 billion while churn rate improved to 1.7% from 1.9%
- ☐ Fiber revenues rose 6% to ₱41.7 billion, making up 92% of all Home revenues, up from 88% in full-year 2023
- Now deploying next-generation technology to offer customers Gigabit fiber (1-10Gbps)
- Fixed wireless revenues rose 4% guarter on guarter and fiber-to-thehome ARPU was flat at ₱1,496

Enterprise Business Banks on Racks

- ☐ 9M 2024 Enterprise service revenues rose 4% to ₱36.1 billion, driven by growth in A2P and IOT services
- □ Data center racks in service rose 14% to 5,700 from a year earlier, extending PLDT's lead as operator of the largest data center portfolio in the Philippines: 10 data centers with an 11th data center energized in July 2024 to provide worldclass facilities for hyperscaler clients
- ☐ Corporate data/ICT revenues rose 6% with 10% increase in ICT revenues to ₱2.8 billion on strong growth in managed IT services, cybersecurity solutions, data center colocation and cloud services





Philippines' Leading Digital Banking Platform



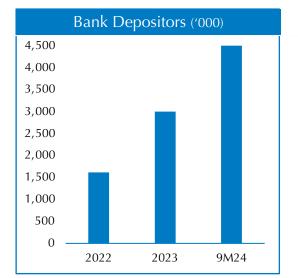
Number One Fintech Platform in the Philippines

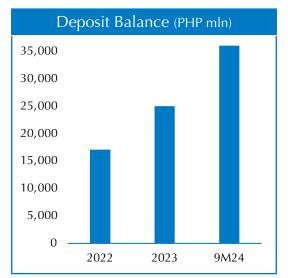
- □ PLDT share of losses down to ₱900 million vs. ₱1.7 billion*
- ☐ Cash flow positive in 3Q 2024 and course to break even by 4Q 2024
- ☐ #1 ranked consumer fintech app
- #1 ranked merchant acquirer and in card processing
- #1 ranked digital bank with 4.5 million customers and ₱36.0 billion total deposit balance
- Cumulative loan disbursements tripled in the first nine months of the year from end-2023 total
- □ 85% of customers are Millennials and Gen Z
- □ For 60% of borrowers Maya is their only bank

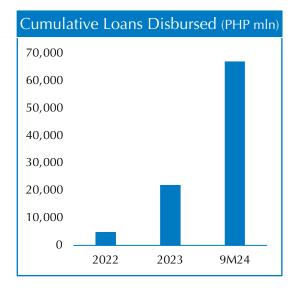
All-In-One Digital Banking App[†]

- ☐ PayMaya is now Maya with its own digital bank and crypto exchange
- ☐ Access to over a dozen currencies
- Just one valid ID needed to open an account
- ☐ There are no minimum balances
- ☐ Maya Bank, Inc. is regulated by Bangko Sentral ng Pilipinas (BSP)
- Deposits are insured by Philippine Deposit Insurance Corporation up to ₱500,000 per depositor
- ☐ Instant money transfers via QR code or phone number
- Offers trading in equities and cryptocurrencies
- ☐ Up to 14% interest p.a. with Maya Savings

[†]Source: maya.ph.







^{*}Ownership of Maya: PLDT 38%, KKR 30%, Tencent 15%, IFC 10%, First Pacific 1.4%, and others.

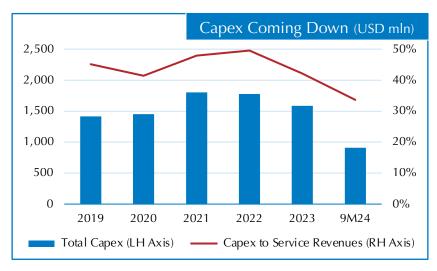


PLDT Capex Passes its Peak & Investment Grade Ratings



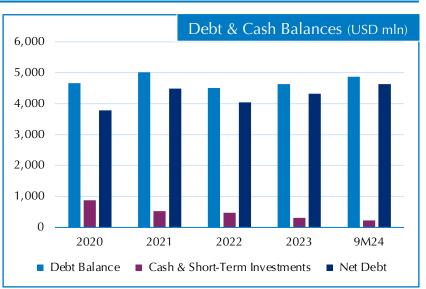
Capex Spending Down After Leadership Secured

- □ 2024 capex target of ₱75-78 billion continues drive down from capex peak in 2022, and includes new capex commitments and continued delivery of earlier commitments
- 2024 capex spending aims to drive revenue growth and support a continuing rise in network traffic
- ☐ PLDT capex to finance increase in home broadband ports
- Smart capex to increase cell sites and upgrade base stations to LTF and 5G services
- ☐ Total capex for past 10 years of ₱635.2 billion has built a strong foundation for continuing earnings growth
- ☐ Strategy to reduce annual capex and capex intensity to help achieve positive free cash flow



Investment Grade Ratings From Moody's and S&P

- Investment grade ratings: S&P (BBB), Moody's (Baa2)
- Gross debt at ₱272.6 billion, net debt at ₱259.8 billion
- Net debt to EBITDA* ratio at 2.44x vs. 2.30x at end-2023
- Major cash flows in 9M 2024 include proceeds of ₱3.0 billion from closed tower sales covering 247 towers, bringing total tower sale proceeds to ₱86.0 billion or 87% of expected total proceeds
- USD debt down to 14% of the total vs. 16% at end-2023
- "Natural hedge" from 15% of consolidated revenues which are dollar-linked or dollar-denominated
- Just 5% of borrowings or US\$250 million is unhedged
- 42% are fixed rate loans, while 58% are floating rate loans
- Average interest cost (pre-tax): 5.00% vs. 4.58% in 2023
- Average life of debt is 6.71 years, 57% maturing after 2030





Earnings Remain Strong as Net Debt Falls 21%

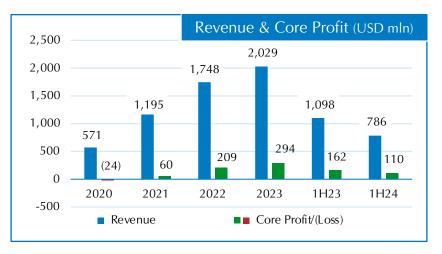


1H 2024 Financial and Operational Highlights

- ☐ Revenue declined 28% to S\$1,062.0 million vs. S\$1,470.6 million on lower selling prices following stabilization of the domestic power market
- ☐ EBITDA fell 25% to \$203.0 million vs. S\$268.9 million
- ☐ Core profit declined 31% to S\$148.7 million vs. S\$216.5 million on lower blended non-fuel margins
- ☐ Electricity sales were flat at 2,875 GWh vs. 2,893 GWh
- Net debt at S\$57.3 million at end-June, down 21% from S\$72.6 million at end-2023
- □ PLP had a market share of 9.2% with 94% of electricity sold in vesting contracts and contracted sales

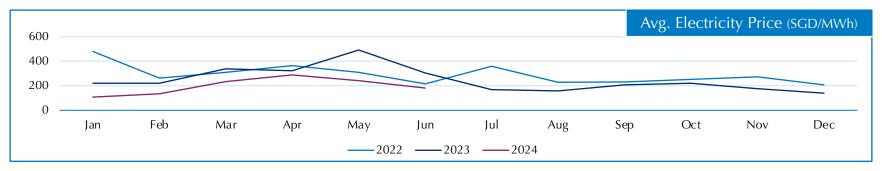
PLP Awarded New 600MW Power Project

- ☐ Singapore's EMA has awarded PLP the right to build a 600MW hydrogen-ready Combined Cycle Gas Turbine facility scheduled to begin operation in January 2029
- ☐ This will be the largest single H-class CCGT plant in Singapore and the most efficient of its kind
- ☐ The new plant will include a large-scale Battery Energy Storage System ("BESS") the first-ever CCGT unit integrated with BESS in Singapore and adds to PLP's existing 830MW CCGT facility and 100MW of Fast Start under construction



Outlook

- PLP is expecting continuing strong performance from its 830MW LNG power plant riding on the back of secured contract margins from retail customers, albeit with reduced margins from 2023 levels
- □ PLP is part of a project to produce and export 600MW of solar-generated electricity to Singapore from Indonesia's Bulan Island in partnership with Meralco and others





Prices Improve as Grades Decline

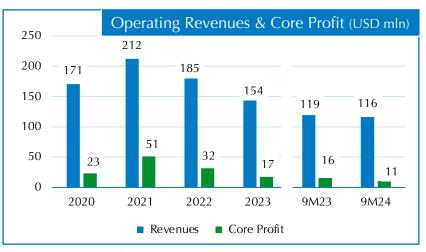


9M 2024 Financial Highlights

- □ Operating revenues were flat at \$\textit{\$\textit{\$P6.6}\$ billion on lower volume milled and lower grades, offset by higher metal prices
- EBITDA fell 7% to to ₽1,418 million vs. ₽1,525 million on higher cash production costs offset in part by improved metal prices
- ☐ Core profit fell 29% to £610 million vs. £864 million a year earlier on lower production and grades and higher production costs
- □ Cash production costs rose 10% to ₱817/ton vs. ₽740/ton largely on sharply higher materials and supplies costs
- ☐ The realized copper price rose 18% to \$4.52 per lb. vs. \$3.83/lb
- ☐ The realized gold price rose 10% to \$2,115 vs. \$1,921 per oz.







	Padcal Mine Key Performance Indicators			
		9M23	9M24	Change
Tons milled ('00	O)	5,225	5,042	-4%
Ore Grade				
Gold (grams/D	MT)	0.239	0.203	-15%
Copper (perce	nt)	0.182	0.171	-6%
Metal Produced				
Gold (oz.)		29,136	23,566	-19%
Copper ('000 lb)		16,396	14,753	-10%
Realized Prices				
Gold (USD/oz)		1,921	2,115	10%
Copper (USD/lb)		3.83	4.52	18%
Operating Cost				
Gold (USD/oz)	1,581	1,881	22%
Copper (USD/	lb)	3.15	3.75	20%



Silangan Mine Project Well Underway



Mineable Reserves at Boyongan Ore Deposit

- ☐ The Silangan Project is located in Surigao del Norte in northeastern Mindanao near proved deposits of copper (Cu) and gold (Au)
- ☐ The Boyongan Ore Deposit at Silangan will be mined using sub-level cave mining
- ☐ Mining will commence at Level 1 to access higher grade ore
- ☐ Break-even cash production cost of gold production is estimated at \$1,000/oz., and at \$2.00/lb. for copper

		Silangan Reserves*		
	Mln Tonnes	Au (g/t)	Cu (percent)	
Boyongan (Phase 1)	279	0.70	0.52	
Bayugo – Silangan (Phase 2a)	172	0.60	0.57	
Bayugo – Kalayaan (Phase 2b)	120	0.47	0.44	
Total	571	0.62	0.52	

- ☐ East Boyongan is prioritized because of higher grades and proximity to the access decline
- ☐ Silangan's deposits are composed of copper and gold oxide minerals and copper and gold sulfide minerals
- ☐ Copper and gold in oxide minerals are recovered best using the leaching process
- ☐ Copper and gold in sulfide minerals are recovered using the flotation process
- ☐ The Silangan Project will employ both leaching (years 1-28) and flotation (years 9-28)
- ☐ Funding for Phase 1 is complete while financing for Phase 2 will be launched in later years following the launch of Phase 1 commercial operations in 2026
- ☐ Phase 1 has a projected mine life expectancy of 28 years

Mineable Reserves of Phase 1						
Mln Au Cu Tonnes (g/t) (percent)						
East	37	1.33	0.73			
West	37	0.98	0.63			
Deeps	7	0.80	0.58			
Total	81	1.13	0.67			

Outlook

	ommissioning and testing at Silangan Mine seen beginning
ał	lead of commercial underground mining operations in
20	026

- ☐ The mine life of Padcal has been extended to end-2028
- ☐ The extension allows further time for development of the resource-rich Silangan Mine Project (details below)
- ☐ Measured and indicated ore grades at Silangan's Boyongan and Bayugo deposits are more than double the concentration seen at the currently operating Padcal mine
- Ongoing exploration activities include exploratory drilling at sites adjacent to the Padcal Mine and other sites in the Philippines

Anticipated Annual Production Rates

Production Period	Ore Production (tonnes/day)	Avg. Cu Production (mln lb.)	Avg. Au Production ('000 oz.)
Years 1-5	2,000	13	38
Years 6-8	4,000	27	65
Years 9-11	8,000	42	128
Years 12-28	12,000	41	120

*Boyongan and Bayugo mineral reserve equivalent at 0.5% Cu Eq cut-off grade. Cut-off grade is the grade of the ore where the estimated revenue from the metals equals the estimated cost to produce it. Cut-off grade in Silangan is expressed as copper equivalent (CuEq) which is the grade of copper plus the equivalent copper grade of gold.

Appendix Shareholder Information Selected Financial Data



Adjusted NAV per Share

		Λ+	۸+	٨٠
		At	At	At
	Basis	31 December	31 December	31 December
US\$ millions		2022	2023	2024
Indofood	(i)	1,879.3	1,839.3	2,102.2
PLDT	(i)	1,304.8	1,276.1	1,236.8
MPIC	(ii)	811.0	1,371.0	1,379.5
FPM Power/PLP	(iii)	150.0	370.0	370.0
Philex	(i)	145.6	154.8	128.8
PXP Energy	(i)	76.4	39.6	27.6
Head Office - Other assets	(iv)	144.6	139.2	143.0
- Net debt		(1,362.4)	(1,395.9)	(1,352.3)
Total valuation		3,149.3	3,794.1	4,035.6
Number of ordinary shares	in issue (millions)	4,241.7	4,242.3	4,255.2
Value per share	- U.S. dollars	0.74	0.89	0.95
	- HK dollars	5.79	6.98	7.37
Company's closing share price (HK\$)		2.33	3.11	4.51
Share price discount to HK\$	value per share (%)	59.8	55.4	38.8

⁽i) Based on quoted share prices applied to the Group's economic interests.

⁽ii) Based on MPIC share price (12.2022), then tender offer price of Pesos 5.2 per share for MPIC delisting applied to the Group's economic interest (12.2023, 09.2024) converted into US dollars at current exchange rates.

⁽iii) Represents investment cost (2022: Book carrying amount).

⁽iv) Represents the carrying amounts of Silangan Mindanao Exploration Co., Inc. ("SMECI")'s notes and the Company's investments in Maya Innovations Holdings Pte. Ltd. and RHI (based on the quoted share price applied to the Group's effective economic interest).

Differing Perspectives on NAV per Share



How to Value MPIC?

- □ First Pacific values its 49.9% of MPIC at its privatization valuation
- ☐ CLSA uses the market price for MPIC's listed asset Meralco and trailing P/E for most of the remaining assets
- □ CLSA valued the toll roads business MPTC at \$3,232 million in a 3 January 2025 research note
- ☐ First Pacific's economic interest in MPTC is approximately 47%

	At
	31 December
US\$ millions	2024
Indofood	2,102.2
PLDT	1,236.8
MPIC	1,379.5
FPM Power/PacificLight Power	370.0
Philex	128.8
PXP Energy	27.6
Head Office - Other assets	143.0
- Net debt	(1,352.3)
Total valuation	4,035.6
Number of ordinary shares in issue (millions)	4,255.2
Value per share - U.S. dollars	0.95
- HK dollars	7.37
Company's closing share price (HK\$)	4.51
Share price discount (percent)	38.8

Considering
CLSA's
MPIC Valuation
2,102.2
1,236.8
3,347.8
370.0
128.8
27.6
143.0
(1,352.3)
6,003.9
4,255.2
1.41
11.00
4.51
59.0

First Pacific Conservatively Values its Assets, Using Market, Book & Privatization Values

- First Pacific values its listed assets at market prices with management receiving daily NAV reports after markets close Linksted assets (Pacific Light Power and MPIC) are valued differently:
 - Unlisted assets (PacificLight Power and MPIC) are valued differently:
 - □ PacificLight Power is valued at book the price First Pacific paid when buying it in 2013
 - □ First Pacific values its current 49.9% stake in MPIC at the \$1,379.5 million pro rata valuation of MPIC in its privatization exercise in 4Q 2023, as shown in the first column and contributing to a NAV per share of HK\$7.37 at end-December
- ☐ Equity analysts have a different view:
 - □ In its 3 January 2025 note, CLSA uses a look-through valuation to arrive at an implied value for First Pacific's stake in MPIC of \$3,347.8 million, implying an increase in First Pacific's NAV per share to HK\$11.00 at end-December



Contribution & Profit Summary

	Turno	Contribution to Group profit ⁽ⁱ⁾		
For the six months ended 30 June	2023	2024	2023	2024
US\$ millions				
Indofood	3,741.6	3,584.6	137.2	167.6
PLDT ⁽ⁱⁱ⁾	-	-	73.4	74.8
MPIC	532.3	624.4	79.3	101.6
FPM Power/PLP	1,098.3	786.1	63.7	47.3
Philex ⁽ⁱⁱ⁾	-	-	5.1	3.4
FP Natural Resources/Roxas(iii)	39.0	-	(10.0)	(3.5)
Contribution from operations ^(iv)	5,411.2	4,995.1	348.7	391.2
Head Office items:				
 Corporate overhead 			(9.6)	(9.7)
 Net interest expense 			(34.6)	(39.1)
Other expenses			(3.7)	(3.3)
Recurring profit ^(v)			300.8	339.1
Foreign exchange and derivative (losses)/gains, net(vi)			37.6	(57.9)
Non-recurring items ^(vii)			7.2	(3.4)
Profit attributable to owners of the parent			345.6	277.8

- (i) After taxation and non-controlling interests, where appropriate.
- (ii) Associated companies.
- (iii) RHI's 1H24 loss narrowed reflecting the cessation of its loss-making sugar refinery businesses due to extremely difficult operational and market conditions. The divestment of certain assets is ongoing, and the proceeds will mainly be used to settle its obligations.
- (iv) Contribution from operations represents the recurring profit contributed to the Group by its operating companies.
- (v) Recurring profit represents the profit attributable to owners of the parent excluding the effects of foreign exchange and derivative losses/gains, and non-recurring items.
- (vi) Foreign exchange and derivative losses/gains, net represent the net losses/gains on foreign exchange translation differences on the Group's unhedged foreign currency denominated net liabilities and the changes in the fair value of derivatives.
- (vii) Non-recurring items represent certain items, through occurrence or size, which are not considered as usual operating items. 1H24's non-recurring losses of US\$3.4 million mainly represent PLDT's manpower reduction costs (US\$4.5 million), partly offset by PLDT's gains on towers sales (US\$1.1 million). 1H23's non-recurring gains of US\$7.2 million mainly represent PLDT's gains on towers sales (US\$10.8 million), partly offset by PLDT's manpower reduction costs (US\$6.1 million).

Contribution & Profit 2018 to 2023



(USD mln)	2018	2019	2020	2021	2022	2023
Indofood	134.7	163.4	194.4	237.0	265.8	285.1
PLDT	120.7	119.3	134.9	139.1	133.7	143.2
MPIC	120.9	126.8	84.8	98.1	104.4	159.8
FPM Power/PLP	(6.2)	(10.5)	(2.5)	21.8	82.4	118.8
Philex	2.9	1.0	8.0	19.3	13.4	7.6
FPNR/Roxas	(0.3)	(7.3)	(9.9)	(8.9)	(6.4)	(13.0)
Others	21.2	2.8	-	-	-	·
Total Contribution	393.9	395.6	409.7	506.4	593.3	701.5
Corporate Overhead	(23.7)	(20.8)	(19.7)	(20.8)	(22.2)	(19.4)
Net Interest Expense	(76.4)	(76.5)	(60.0)	(51.3)	(54.8)	(71.4)
Other Expenses	(4.3)	(8.3)	(8.8)	(7.8)	(7.5)	(6.9)
Recurring Profit	289.5	290.0	321.2	426.5	508.8	603.8
<u> </u>						
FX & Derivative (Losses)/Gains						
- Head Office	(5.7)	3.2	3.7	(9.2)	(8.8)	0.9
- Operating Units	6.1	3.6	30.4	(15.0)	(88.7)	18.6
Non-Recurring Items	(158.1)	(550.7)	(153.7)	(69.0)	(19.7)	(122.1)
Reported Net Profit/(Loss)	131.8	(253.9)	201.6	333.3	391.6	501.2
		(===;				



Head Office Debt & Cash Flow

	Casn		
	and cash		
US\$ millions	Borrowings	equivalents	Net debt
At 1 January 2024	1,466.8	(70.9)	1,395.9
Movement	(11.2)	(83.9)	(95.1)
At 30 June 2024	1,455.6	(154.8)	1,300.8

Head Office cash flow

Tread Office cash now		
For the six months ended 30 June	2023	2024
US\$ millions		
Dividend and fee income	142.9	149.4
Head Office overhead expense	(6.8)	(7.9)
Net cash interest expense	(35.1)	(37.4)
Tax paid	(0.1)	(0.4)
Net Cash Inflow from Operating Activities	100.9	103.7
Net investments	(1.9)	(3.4)
Financing activities		
- New borrowings, net	9.2	(14.1)
- Others ⁽ⁱ⁾	(1.2)	(2.3)
Net (Decrease) in Cash and Cash Equivalents	107.0	83.9
Cash and cash equivalents at 1 January	96.6	70.9
Cash and Cash Equivalents at 30 June	203.6	154.8

⁽i) Mainly payments for lease liabilities in 2023 and 2024, and to the trustee for share purchase scheme in 2024.

Head Office Cash Flow 2018-2023



For the year ended 31 December						
(USD mln)	2018	2019	2020	2021	2022	2023
Dividend income						
Indofood	88.0	49.7	78.4	81.1	78.2	71.2
PLDT	64.5	73.0	80.6	89.2	116.4	103.6
MPIC	28.1	27.9	29.0	29.7	27.7	30.2
FPM Power/PLP	-	_	-	-	-	116.6
Philex	3.0	-	0.4	2.5	2.0	0.9
Fees and others	19.3	14.5	1.5	1.9	1.6	1.6
Total dividend and fee income	202.9	165.1	189.9	204.4	225.9	324.1
Head Office overhead expense	(26.2)	(17.8)	(17.3)	(18.6)	(18.6)	(17.7)
Net cash interest expense	(71.2)	(72.5)	(55.2)	(49.3)	(51.7)	(70.3)
Tax paid	(3.6)	(0.4)	(0.6)	(0.1)	(0.1)	(0.2)
Net cash inflow from operating activities	101.9	74.4	116.8	136.4	155.5	235.9
Net proceeds from sale of investments/(net investments)	(32.9)	218.8	(14.2)	(13.3)	(58.2)	(148.5)
Financing activities						
- Distributions paid	(74.6)	(66.6)	(78.4)	(91.7)	(111.2)	(119.0)
 New borrowings/(repayment of borrowings), net 	7.5	13.5	(234.4)	(1.4)	15.5	8.7
- Payments for repurchase of shares	-	-	-	(23.8)	(14.5)	-
- Others	(3.0)	(4.6)	(3.5)	(4.6)	(3.5)	(2.8)
Net (decrease)/increase in cash and cash equivalents	(1.1)	235.5	(213.6)	1.6	(16.4)	(25.7)
Cash and cash equivalents at 1 January	90.6	89.5	325.0	111.4	113.0	96.6
Cash and cash equivalents at 31 December	89.5	325.0	111.4	113.0	96.6	70.9



Group Net Debt and Gearing

Consolidated

	At 31 December 2023 Total			At 30 June 2024		
	Net	Equity/	Gearing ⁽ⁱⁱ⁾	Net	Total	Gearing ⁽ⁱⁱ⁾
US\$ millions	Debt/(cash) ⁽ⁱ⁾	(Deficit)	(times)	Debt ⁽ⁱ⁾	Equity	(times)
Head Office	1,395.9	976.1	1.43x	1,300.8	849.4	1.53x
Indofood	2,327.1	6,353.0	0.37x	2,293.5	6,102.8	0.38x
MPIC	4,668.6	5,053.0	0.92x	4,669.9	4,879.8	0.96x
FPM Power/PLP	(15.1)	333.7	-	17.8	326.1	0.05x
FP Natural Resources/Roxas	73.8	(44.3)	-	70.8	(50.4)	-
Group adjustments(iii)	-	(1,104.6)	-	-	(905.7)	-
Total	8,450.3	11,566.9	0.73x	8,352.8	11,202.0	0.75x

Associated Companies

	At	At 31 December 2023			At 30 June 2024		
US\$ millions	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	Net Debt ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	
PLDT	4,309.6	1,993.6	2.16x	4,289.5	1,948.3	2.20x	
Philex	96.0	572.2	0.17x	132.3	545.4	0.24x	

- (i) Includes short-term deposits and restricted cash.
- (ii) Calculated as net debt divided by total equity.
- (iii) Group adjustments mainly represent elimination of goodwill arising from acquisitions prior to 1 January 2001 against the Group's retained earnings and other standard consolidation adjustments to present the Group as a single economic entity.



MPIC Head Office Cash Flow 2018-2023



For the year ended 31 December						
(PHP bln)	2018	2019	2020	2021	2022	2023
Dividend income:						
Meralco/Beacon	4.5	8.8	8.1	6.6	8.3	10.5
MPTC	1.8	2.3	1.8	1.9	2.0	3.6
Maynilad	1.6	2.6	-	1.6	1.6	1.9
Others (Coastal and Indra)	-	-	-	-	0.2	0.3
Total dividend income	7.9	13.8	9.9	10.1	12.1	16.3
Interest and overhead costs	(5.0)	(4.9)	(7.8)	(6.2)	(5.2)	(5.3)
Net cash inflow from operating activities	2.9	8.9	2.1	3.9	6.9	11.0
Investments funded/committed/planned	(25.1)	4.7	(22.2)	(11.5)	(17.7)	(8.5)
Divestments/Equity new issuance	-	24.4	6.5	10.3	4.3	14.8
Financing activities						
-Dividends paid	(3.5)	(3.5)	(3.5)	(3.4)	(3.3)	(3.6)
-New borrowings/(repayment of borrowings), net	20.2	18.8	(5.4)	4.0	(2.7)	(4.8)
Net (decrease)/increase in cash and cash equivalents	(5.5)	29.2	(15.7)	(1.2)	(13.4)	6.3
Cash and cash equivalents at 1 January	14.5	9.0	38.2	22.5	21.3	7.9
Cash and cash equivalents at 31 December	9.0	38.2	22.5	21.3	7.9	14.2



MPIC Group Net Debt and Gearing



Consolidated

	At 31 December 2023			At 30 June 2024		
ucă attra a	Net Debt ⁽ⁱ⁾	Total	Gearing ⁽ⁱⁱ⁾ (times)	Net Debt ⁽ⁱ⁾	Total	Gearing ⁽ⁱⁱ⁾
US\$ millions	Dept	Equity	(times)	Dept	Equity	(times)
MPIC Head Office	1,129.9	2,869.9	0.39x	1,049.2	2,727.8	0.38x
Metro Pacific Tollways	2,193.3	1,433.9	1.53x	2,212.9	1,341.6	1.65x
Maynilad	1,027.6	1,231.2	0.83x	1,066.2	1,181.5	0.9x
Others & group adjustments(iii)	317.8	(482.0)	-	341.6	(371.1)	-
Total	4,668.6	5,053.0	0.92x	4,669.9	4,879.8	0.96x

Associated Companies

At 33	At 31 December 2023			At 30 June 2024		
Net Debt/(cash) ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	Net Debt/(cash) ⁽ⁱ⁾	Total Equity	Gearing ⁽ⁱⁱ⁾ (times)	
164.6 (17.2)	3,021.8	0.05x	165.9 (9.1)	3,098.7	0.05x	
	Net Debt/(cash) ⁽ⁱ⁾ 164.6	Net Total Debt/(cash) ⁽ⁱ⁾ Equity 164.6 3,021.8	Net Total Gearing ⁽ⁱⁱ⁾ Debt/(cash) ⁽ⁱ⁾ Equity (times) 164.6 3,021.8 0.05x	Net Total Gearing ⁽ⁱⁱ⁾ Net Debt/(cash) ⁽ⁱ⁾ Equity (times) Debt/(cash) ⁽ⁱ⁾ 164.6 3,021.8 0.05x 165.9	Net Total Gearing ⁽ⁱⁱ⁾ Net Total Debt/(cash) ⁽ⁱ⁾ Equity (times) Debt/(cash) ⁽ⁱ⁾ Equity 164.6 3,021.8 0.05x 165.9 3,098.7	

⁽i) Includes short-term deposits and restricted cash.

⁽ii) Calculated as net debt divided by total equity.

⁽iii) Group adjustments mainly standard consolidation adjustments to present the Group as a single economic entity.

Borrowings, Cash, and Effect of 1% Change in Interest Rates on Profitability



At 30 June 2024	Fixed	Variable	Cash	
Consolidated	interest rate	interest rate	and cash	Net
US\$ millions	Borrowings ⁽ⁱ⁾	Borrowings ⁽ⁱ⁾	Equivalents ⁽ⁱⁱ⁾	Debt
Head Office	694.7	760.9	(154.8)	1,300.8
Indofood	2,735.1	1,734.7	(2,176.3)	2,293.5
MPIC	4,770.7	620.4	(721.2)	4,669.9
FPM Power	-	140.1	(122.3)	17.8
FP Natural Resources	22.3	50.9	(2.4)	70.8
Total	8,222.8	3,307.0	(3,177.0)	8,222.8
Associated Companies				
PLDT	2,007.0	2,486.7	(204.2)	4,289.5
Philex	109.5	162.5	(139.7)	132.3

⁽i) Reflects certain interest rate swap agreements which effectively changed variable interest rate borrowings to fixed interest rate borrowings at Head Office, MPIC and PLDT.

⁽ii) Includes short-term deposits and restricted cash.

	Variable	Profit effect of	Group
	interest rate	1% change in	net profit
US\$ millions	Borrowings	interest rates	effect
Head Office	760.9	7.6	7.6
Indofood	1,734.7	17.3	6.8
MPIC	620.4	6.2	2.2
FPM Power	140.1	1.4	0.5
FP Natural Resources	50.9	0.5	0.2
PLDT	2,486.7	24.9	4.8
Philex	162.5	1.6	0.6
Total	5,956.2	59.5	22.7



Effect of 1% Change in USD Exchange Rate on Profitability and NAV

	Total USD	Hedged	Unhedged	Profit effect of 1% change in	Group net profit
	exposure	amount	amount	currency	effect
Head Office ⁽ⁱ⁾	1,379.1	-	1,379.1	-	-
Indofood	2,842.3	-	2,842.3	28.4	11.1
MPIC	126.8	-	126.8	1.3	0.4
FPM Power	(41.2)	-	(41.2)	(0.4)	(0.1)
FP Natural Resources	(0.8)	-	(0.8)	0.0	0.0
PLDT	614.3	(290.2)	324.1	3.2	0.6
Philex	124.2	-	124.2	1.2	0.4
Total	5,044.7	(290.2)	4,754.5	33.7	12.4

⁽i) As the Group reports its results in U.S. dollars, unhedged U.S. dollar net debt at Head Office does not give rise to any significant exchange exposure.

	Basis	Effect on adjusted NAV per share US\$ millions	Effect on adjusted NAV per share HK cents
Indofood	(i)	16.3	2.99
PLDT	(i)	13.5	2.49
MPIC	(ii)	13.0	2.38
Philex	(i)	1.2	0.22
PXP	(i)	0.3	0.05
Head Office – Other assets	(iii)	1.2	0.22
Total		45.5	8.35

⁽i) Based on quoted share prices at 30 June 2024 applied to the Group's economic interests.

⁽ii) Based on the tender offer price for MPIC delisting of Pesos 5.20 per share.

⁽iii) Mainly represents the carrying amount of the SMECI notes.

First Pacific's Investment & Management Approach



Investment Criteria & Strategies

- ☐ Geographic focus on emerging Asian economies
- ☐ Industry focus on consumer foods, infrastructure, natural resource, and telecommunications
- Investee companies will have strong or dominant market positions
- Companies will have potential for strong and committed profit growth, substantial cash flows and increasing dividends while following industry-leading ESG practices
- Potential co-investment in new digital and renewable energy businesses with investee companies

Management Approach

- ☐ Achieve meaningful board participation
- ☐ Participate in setting strategic direction, business plans and performance, and ESG targets
- ☐ Work with management of investee companies on acquisition and disposal activities
- Develop management incentive plans including financial and sustainability targets to align management interests with those of stakeholders
- ☐ Raise financial and ESG reporting standards to world-class levels among investee companies

Investment Objectives

- ☐ Create shareholder value by growing First Pacific's recurring earnings and dividends and increasing the share price over the medium term with an emerging Asia investment focus
- Leverage board-level influence at investee companies to help grow their underlying earnings, cash flow, and dividends
- □ Fully incorporate sustainability factors into investment decisions and management practices to manage risk and generate sustainable long-term returns

Hong Kong Listing Offers Liquidity, Security

- ☐ First Pacific is listed in Hong Kong, one of the world's largest and most liquid financial markets
- ☐ The Hong Kong dollar has been securely pegged to the U.S. dollar for four decades, attenuating currency risk
- ☐ Hong Kong's rule of law has decades of precedent protecting investor rights under its U.K.-based legal system



Revenue Breakdown by Geography & Sector

Consumer Food Products (USD mln)	2020	2021	2022	2023
Indonesia	4,736.7	5,367.9	5,710.0	5,649.0
Philippines	173.2	122.7	219.7	61.1
Singapore	51.7	204.3	141.8	128.4
Middle East, Africa & Others	772.4	1,331.3	1,551.7	1,539.2
Total	5,734.0	7,026.2	7,623.2	7,377.7

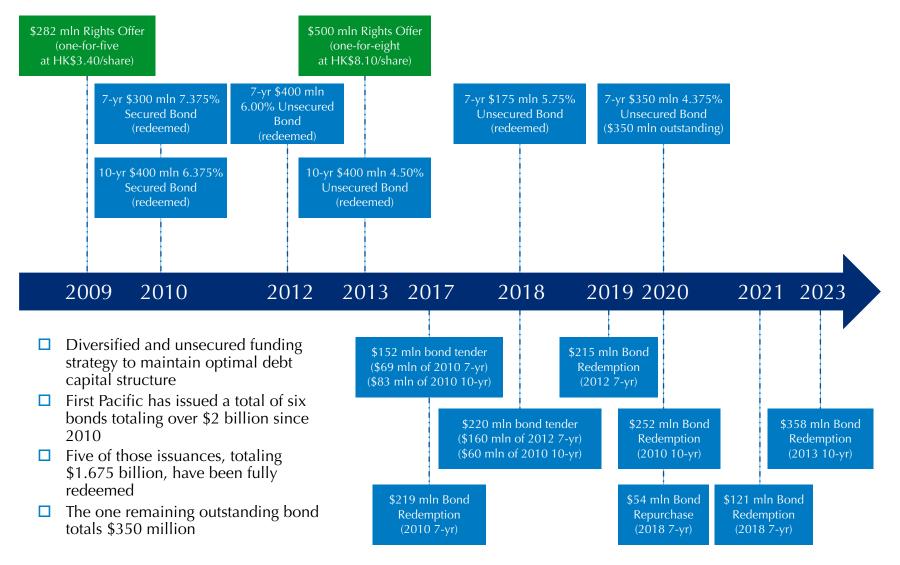
1H23	1H24	Change
2,935.5	2,787.7	-5.0%
49.4	10.5	-78.7%
67.4	48.1	-28.6%
728.3	740.7	1.7%
3,780.6	3,587.0	-5.1%

Infrastructure (USD mln)	2020	2021	2022	2023
Indonesia	33.5	82.3	50.6	56.6
Philippines	792.0	799.7	882.9	1,046.6
Singapore	571.0	1,194.5	1,747.6	2,029.2
Middle East, Africa & Others	-	0.5	0.6	0.6
Total	1,396.5	2,077.0	2,681.7	3,133.0

1H23	1H24	Change
27.1	28.1	3.7%
504.9	593.6	17.6%
1,098.3	786.1	-28.4%
0.3	0.3	-
1,630.6	1,408.1	-13.6%

Proven Track Record in the Capital Markets







Market Performance & Peer Comparison

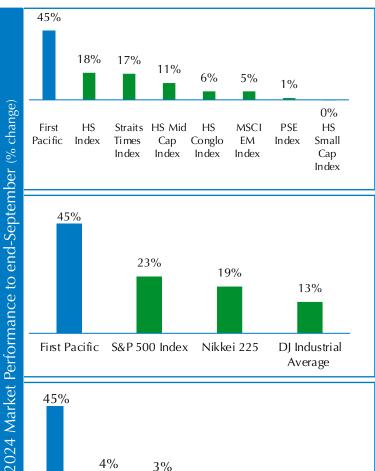
2023 Market Performance Parallels Financial Results

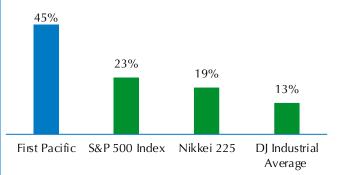
- 2023 was FPC's best year ever in many ways **record high** earnings and dividend income leading to similar figures for 2024 half-year
- 142.HK rose 33% in 2023 from HK\$2.33 to HK\$3.11 and rose a further 38% in the first nine months of 2024
- Well into calendar 2024, First Pacific continues to outperform peers and regional and global indices
- The core holdings of Indofood, MPIC, and PLDT remain confident of continuing earnings growth over the medium term
- CLSA has an **Outperform** rating and HK\$6.40 price target for 142.HK

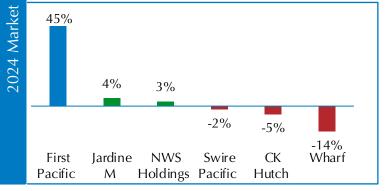
Key Statistics of Peers [†]	P/E	ROE	Div.	Market
	Ratio	KOL	Yield	Cap (USDm)
First Pacific	5.4x	11.1%	5.7%	2,354
CK Hutch	7.7x	3.9%	5.5%	22,301
Jardine Matheson	26.4x	9.6%	3.6%	11,682
Swire Pacific	3.4x	4.5%	4.8%	11,197
Wharf		1.1%	1.7%	9,094
NWS Holdings	14.8x	3.9%	29.4%	4,202
† Recent Bloomberg data.				

Sole HK-Listed Holding Company With All Assets Abroad

- All of First Pacific's investments and income are based in the fastgrowing markets of Southeast Asia
- Following outreach to Mainland-based fund managers, Chinese ownership of shares in 142.HK rose 19% in 2023 and a further 42% in 2024 to more than 100 million shares
- Together, Hong Kong and Mainland investors hold 21% of the free float (see page 47)







Senior Management of First Pacific





John W. Ryan Assoc. Director & CSO



Joseph H.P. Ng Assoc. Director & CFO



Manuel V. Pangilinan
Managing Director & CEO



Christopher H. Young Executive Director



Stanley H. Yang
Assoc. Director
Group Corp. Development



Richard P.C. Chan *EVP, Financial Controller*



Peter T.H. Lin EVP, Group HR, Tax & Treasury



Ray C. Espinosa Associate Director



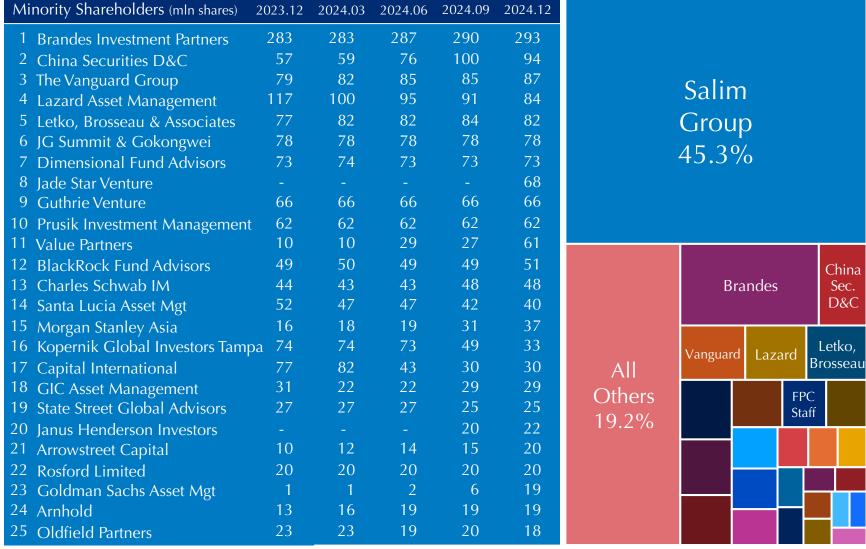
Victorico P. Vargas Associate Director



Marilyn A. Victorio-Aquino Associate Director

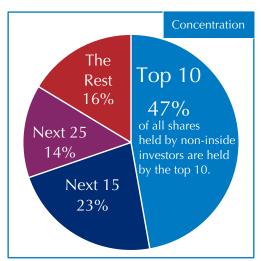


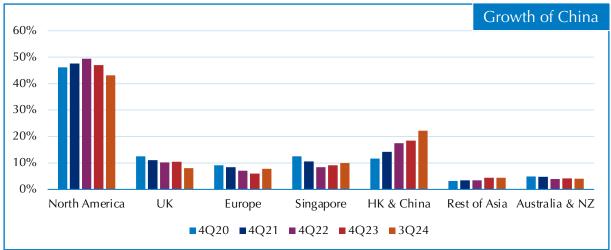
Shareholding Structure of the Company

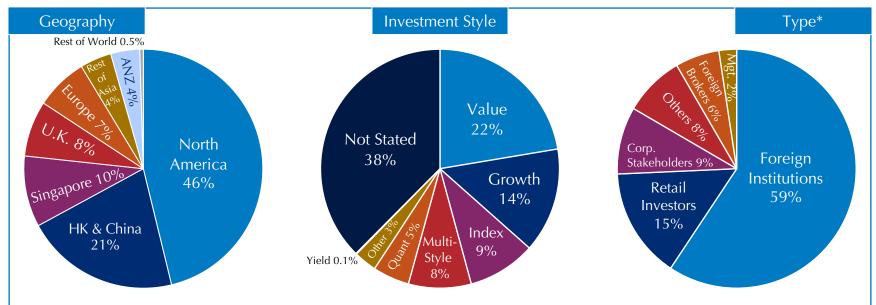


Minority Shareholder Statistics









FIRST PACIFIC

Director Share Ownership & Committee Memberships

Directors' Interests in 00142.HK		Shares	Unvested	Vested Share	Unvested
		Held	Share Awards	Options	Share Options
Anthoni Salim	NED, Chair	1,925,474,957		-	-
Manuel Pangilinan	ED, CEO	2,243,078			
Chris Young	ED	8,385,189			
Axton Salim	NED				
Benny Santoso	NED	319,000	159,500	1,276,000	638,000
Edward Chen	INED	3,584,559	319,000		
Philip Fan	INED	10,387,652	159,500	1,276,000	638,000
Madeleine Lee	INED	1,238,000	319,000		
Margaret Leung	INED	2,726,652	319,000		
Blair Pickerell	INED	1,116,500	159,500	638,000	638,000

Ad-Hoc Selection Ctte.

Philip FanINEDEdward ChenINEDMadeleine LeeINEDMargaret LeungINEDAnthoni SalimNED

Audit & Risk Mgt. Ctte.

Madeleine LeeINEDEdward ChenINEDMargaret LeungINED

Nomination Committee

Philip FanINEDEdward ChenINEDMadeleine LeeINEDM. PangilinanEDAnthoni SalimNED

Finance Committee

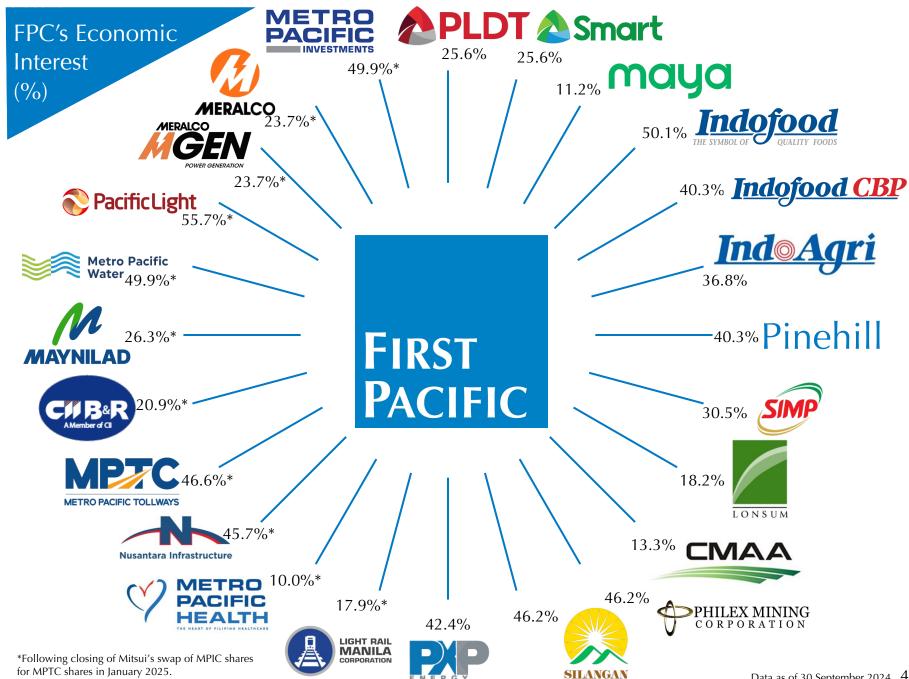
Margaret LeungINEDEdward ChenINEDPhilip FanINEDMadeleine LeeINEDM. PangilinanEDBlair PickerellINEDAxton SalimNED

Corp. Governance Ctte.

Margaret LeungINEDPhilip FanINEDMadeleine LeeINEDBlair PickerellINEDAxton SalimNED

Remuneration Ctte.

Edward ChenINEDPhilip FanINEDAnthoni SalimNED



for MPTC shares in January 2025.

Notes





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